



Dear (Customer's Name): _____

My Voice. My Choice: Our Understanding

Here's how My Voice. My Choice works:

	Customer	Dealer
You Are In Control Of Your Payments.	<input type="checkbox"/>	<input type="checkbox"/>
We will not call you about your payment.	<input type="checkbox"/>	<input type="checkbox"/>
You make your payment within <u>10</u> days of the due date.	<input type="checkbox"/>	<input type="checkbox"/>
If something comes up, you <u>can</u> make arrangements with us.	<input type="checkbox"/>	<input type="checkbox"/>
Call us before your due date to make a payment arrangement.	<input type="checkbox"/>	<input type="checkbox"/>
You must pay something on every payment due date.	<input type="checkbox"/>	<input type="checkbox"/>
That payment is reasonable and we have agreed upon it.	<input type="checkbox"/>	<input type="checkbox"/>

Turning In Your Vehicle.

If the vehicle isn't a good fit for you at any time:		
You can arrange with us to turn in your vehicle at the dealership.	<input type="checkbox"/>	<input type="checkbox"/>
If you do, we will consider working with you again when you are ready.	<input type="checkbox"/>	<input type="checkbox"/>

If You Are Over Ten Days Late And Have Not Called:

If we don't hear from you, we will assume that My Voice My Choice is not for you.	<input type="checkbox"/>	<input type="checkbox"/>
We will pick up the vehicle and we will probably not work with you in the future.	<input type="checkbox"/>	<input type="checkbox"/>

Any questions?

If yes, call:

888-386-2514
904-829-5040
Right away.



My Voice. My Choice.

Customer Worksheet

Dear (Customer's Name): _____

Email Address: _____

You Are In Control Of Your Payments.

You decide what payment is right for you.

We will not call you about your payment.

What Payment Amount Do You Want To Make?

How often do you get paid (every two weeks etc.)?

What is your NET income (after deductions) on your paycheck?

\$ _____

OK, a general guide is to have your car payment be about 25% of that.

So your ideal car payment is \$ _____

What do you want to pay? \$ _____

To be paid with every paycheck.

When Do You Want To Make Your Payments?

When do you get your next paycheck?

When do you want to make your first payment?

What Price Vehicle Is Right For You?

Ask the dealer and write the amount in here \$ _____



My Voice. My Choice

Drive Away Today

Dear (Customer's Name): _____

All you need to provide today:

Application.

Driver's license.

Proof of Insurance.

Two key references – two people who always can get in touch with you, and will be happy to.

Name Relationship

Address

Phone Numbers.

Name Relationship

Address

Phone Numbers.